

us

...or did they?

WHAT IS MY J

- Laboratory experiments
 - with human subjects
 - Analysis of decision-making
 - Real money at stake
- Research Topics:
 - ...
 - Communication
- What is my failure about?
 - My first laboratory experiment









- 16 Subjects per Session (~90 minutes)
 - Dependent observations
- Average costs of Session ~270€
- A perfectly well designed experiment
- One minor issue with windows
 - User Account Control issued a prompt window when starting communication software
- All the subjects had to do, was to click "yes"
 - It was written on Instructions (twice)
 - Instructions were read out loud
 - Directly before the window appeared we reminded subjects about what to click
- Now guess, what happened...

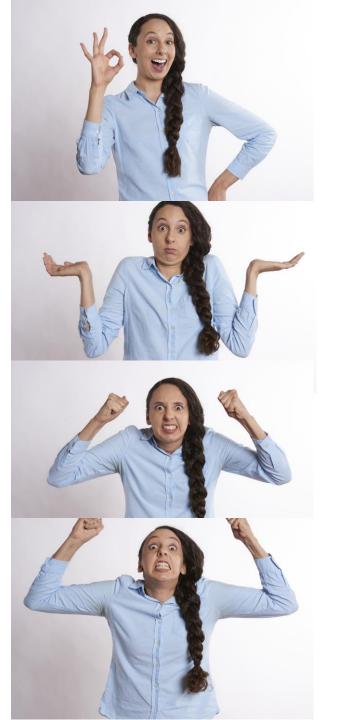






Pilots and Session 1 (with supervisor) – perfectly fine

- Session 2: one person clicked 'no'
 - That must have been a very stupid exception
- Session 4: another persons clicked 'no'
- Added screenshot of the window to the instructions
- Session 6: somebody clicked 'no'

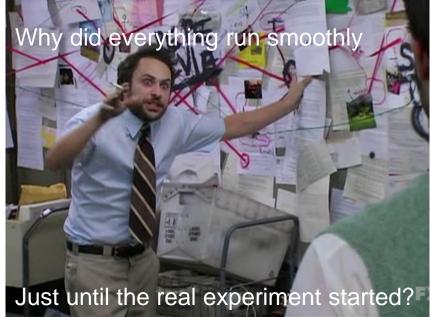




LESSONS LEARNED (AT FIRST)

- Hypothesis 1: Subjects are stupid
- Hypothesis 2: Subjects are evil
- Results yet to be published...







LESSONS LEARNED (AT LAST)

- Did this failure help?
 - indirectly
- Talking to peers helped
- Make bulletproof experimental designs

- Pass on the experience
 - New PhD students doing first experiments

